


|                                                                                   |                                                                                                                   |                     |                   |     |   |
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|  | <b>Supplier Development,<br/>Localisation and<br/>Industrialisation (SDL&amp;I)<br/>Strategy Setting Template</b> | Template Identifier | 240-43921804      | Rev | 6 |
|                                                                                   |                                                                                                                   | Document Identifier | 240-148918142     | Rev | 3 |
|                                                                                   |                                                                                                                   | Effective Date      | 01 September 2020 |     |   |
|                                                                                   |                                                                                                                   | Review Date         | September 2023    |     |   |

|                                   |                                                    |
|-----------------------------------|----------------------------------------------------|
| <b>Business Unit</b>              | Transmission                                       |
| <b>Description/ Scope of Work</b> | Loose Guy wire retention, restore and replacement. |
| <b>Duration of the Project</b>    | 12 Months                                          |
| <b>Budget</b>                     |                                                    |
| <b>Name of Buyer</b>              | Nokwabelwa Khanyile                                |

## Section 1: Pre-qualification Criteria for Preferential Procurement

SDL&I will apply the following pre-qualification criteria as envisaged in PPPFA 2017 regulation 4

**a) Minimum BBBEE status level of contributor?**

If Yes, what is the BBBEE status and/or level required

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|                          |                                     |

**b) Is there BBBEE category targeted for this enquiry?**

If Yes, BBBEE category

| YES                      | NO                                  |
|--------------------------|-------------------------------------|
| <input type="checkbox"/> | <input checked="" type="checkbox"/> |
|                          |                                     |

Tender Returnable if the above elements are requirements;

- Copy of sworn affidavit in the case of EME's must be submitted (affidavit must be completed fully), or
- Copy B-BBEE Certificate issued by CIPC for EME's. OR
- Copy of the B-BBEE certificate / sworn affidavit in the case of QSE's must be submitted, or
- Copy of the B-BBEE certificate issued by SANAS Accredited Verification Agency for Generic Entities must be submitted, or
- Copy B-BBEE Certificate issued by a SANAS Accredited Verification Agency will be accepted and the certificate should be in the name of the JV.

## 2: Mandatory Requirements


- Fully Completed and dully signed Local content declaration form (Annexure C) & SBD 6.2.
- CIBD Grading CE 5

### 2.1 Designated Sectors

When applicable the following stipulated minimum threshold for Local Production and Content must be achieved in full by the tenderer

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|                                                                                                                                                                                       | YES                                 | NO                       |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|--------------------------|
| <p>a) Is this Commodity or part of it a Designated Sector?</p> <ul style="list-style-type: none"> <li>Wire Products- 100%</li> <li>Cement 100%</li> <li>Line hardware 100%</li> </ul> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |

## 2.2 CIDB Skills Development

| Continuation of Mandatory Requirements                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                     |                     |                     |  |  |  |  |  |  |                                                                                                                                                                                                                           |     |    |                          |                                     |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|---------------------|---------------------|--|--|--|--|--|--|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|----|--------------------------|-------------------------------------|--|
| <p>a) Is there CIDB compulsory training?</p> <p>If Yes, what is the% of the Construction Skills Development Goal % (CSDG)</p> <p>If the answer above is Yes, it will then be mandatory for the supplier to match Eskom's targets</p> <table border="1"> <thead> <tr> <th>Criteria</th> <th>Eskom Target</th> <th>Tenderer Commitment</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table> | Criteria                            | Eskom Target        | Tenderer Commitment |  |  |  |  |  |  | <table border="1"> <thead> <tr> <th>YES</th> <th>NO</th> </tr> </thead> <tbody> <tr> <td align="center"><input type="checkbox"/></td> <td align="center"><input checked="" type="checkbox"/></td> </tr> </tbody> </table> | YES | NO | <input type="checkbox"/> | <input checked="" type="checkbox"/> |  |
| Criteria                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Eskom Target                        | Tenderer Commitment |                     |  |  |  |  |  |  |                                                                                                                                                                                                                           |     |    |                          |                                     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                     |                     |                     |  |  |  |  |  |  |                                                                                                                                                                                                                           |     |    |                          |                                     |  |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                     |                     |                     |  |  |  |  |  |  |                                                                                                                                                                                                                           |     |    |                          |                                     |  |
| YES                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | NO                                  |                     |                     |  |  |  |  |  |  |                                                                                                                                                                                                                           |     |    |                          |                                     |  |
| <input type="checkbox"/>                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <input checked="" type="checkbox"/> |                     |                     |  |  |  |  |  |  |                                                                                                                                                                                                                           |     |    |                          |                                     |  |

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### Section 3: SDL&I Undertaking

Tenderers who complete and submit the undertaking as required, but who do not meet Eskom's targets, will not be disqualified. SDL&I undertakings do not form part of scoring but commitments will form part of contractual obligations

1. **Jobs:** Tenderers are required to submit proposals for the type and number of jobs that will be created and retained as a direct result of being awarded a contract.

| Number of Jobs to be created | Number of Jobs to be retained |
|------------------------------|-------------------------------|
|                              |                               |

2. **B-BBEE:** Tenderers will be required to maintain or improve their B-BBEE status for the duration of the project.

3. **Skills Development**

Tenderers are required to propose against the following training initiatives.

| Category         | Eskom's target | Supplier 's proposal |
|------------------|----------------|----------------------|
| Safety Officer   | 1              |                      |
| Civil Technician | 1              |                      |


### Section 4: SDL&I Penalty and Performance Security

Eskom will apply a penalty of 2.5% of the invoice amount for failure to meet SDL&I obligations.

As security for the fulfilment of all SDL&I obligations, Eskom will apply a penalty of 2.5% of every invoice amount (excluding VAT) for failure to submit SDL&I performance reports every quarter; **or** failure to meet the SDL&I obligations in a contract.

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## Section 5: Reporting and Monitoring

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>The suppliers shall on a monthly/quarterly basis submit a report to Eskom in accordance with Data Collection Template on their compliance with the SDL&amp;I obligations described above.</li> <li>Eskom shall review the SDL&amp;I reports submitted by the suppliers within 60 (sixty) days of receipt of the reports and notify the suppliers in writing if their SDL&amp;I obligations have not been met.</li> <li>Upon notification by Eskom that the suppliers have not met their SDL&amp;I obligations, the suppliers shall be required to implement corrective measures to meet those SDL&amp;I obligations before the commencement of the following report, failing which Retention clauses shall be invoked.</li> <li>Every contract shall be accompanied by the SDL&amp;I Implementation Schedule which must be completed by the suppliers and returned to SDL&amp;I representative for acceptance 28 days after contract award.</li> </ul> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## Section 6: Market Research

| <u>Current Suppliers Providing the Services</u>                          | <u>Potential Suppliers</u>                                      |
|--------------------------------------------------------------------------|-----------------------------------------------------------------|
| <ul style="list-style-type: none"> <li>Eskom vendor database.</li> </ul> | <ul style="list-style-type: none"> <li>CSD Suppliers</li> </ul> |

## Section 7: General Information on Validity of Sworn Affidavits

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>The following must be considered when it comes to validity of Affidavits:</b></p> <p><b>Tenderers submitting B-BBEE Sworn Affidavits must ensure that the affidavits meet the following key pointers to ensure their validity:</b></p> <ul style="list-style-type: none"> <li>Name/s of deponent as they appear in the identity document and the identity number.</li> <li>Designation of the deponent as the <b>director, owner or member</b> must be indicated in order to know that person is duly authorised to depose of an affidavit. <b>(Mark the applicable option).</b></li> <li>Name of enterprise as per enterprise registration documents issued by the CIPC, where applicable, and enterprise business address.</li> <li>Percentage of black ownership, black female ownership and designated group. In the case of specialised enterprises as per Statement 004, the percentage of black beneficiaries must be reflected. <b>(No blank spaces to be left).</b></li> <li>Indicate total revenue for the year under review and whether it is based on <b>audited financial statements or management account.</b> <b>(Mark the applicable option).</b></li> <li>Financial year end as per the <b>enterprise's registration documents</b>, which was used to determine the total revenue. <b>(Financial year end to be stipulated by day/month/year).</b></li> <li>B-BBEE Status level. An enterprise can only have one status level. <b>(Tick applicable level)</b></li> <li>Empowering supplier status must be indicated. For QSEs, the deponent must select the basis for the empowering supplier status.</li> <li>Date deponent signed and date of Commissioner of Oath must be the same. <b>(The sworn affidavit must be signed in the presence of the Commissioner of Oath. Furthermore the Commissioner must also sign and stamp)</b></li> <li>Commissioner of Oath cannot be an employee or ex officio of the enterprise because, a person cannot by law, commission a sworn affidavit in which they have an interest.</li> </ul> |
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